• Listed Company Code：6588

EAST TENDER OPTOELECTRONICS CORPORATION

2025 **Investor Conference**

December 2nd , 2025

Disclaimer

- This briefing and related information released concurrently contain forward-looking information obtained from internal and external sources.
- The Company’s actual future operating results, financial condition, and business outlook may differ from the estimates expressed or implied in this forward-looking information, possibly due to various risks beyond the Company’s control.
- The outlook presented in this briefing reflects the Company's views on the future as of now. The Company is not responsible for providing timely notification or updates regarding any changes or adjustments to these views in the future.

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I. Company Introduction

Company Name	EAST TENDER OPTOELECTRONICS CORPORATION
Company History	Listing date： 2020/07/01 Date of Registration：2000/05/15
Chairman	Norman Sun
President	Joey su
Total Paid-in Capital	347,008,250 **(NT$) [As of 2025/12/02]**
Address	No. 70, Sec. 2, Ligong 1st Rd., Wujie Township, Yilan County, Taiwan
Main Business	A company with coating technology at its core, expanding into diversified product categories. Primarily focused on filter production, semiconductor component coating, and cold processing services.
Number of Employees	86 people

EOC occupies approximately 2,780 pings.

Building A: Approximately 400 pings per single floor; two floors totaling 434 pings.

Building B: Approximately 600 pings per single floor; three floors totaling 1,740 pings.

I. Company Introduction

Director Education Experience

Professional Titles	Chairman	Director	Director	Director
Name	**Norman Sun**	**Frank Chen**	**Hui-Cheng Shen**	**Kevin Yang**
Education Professional Positions	EMBA, National Chiao Tung University CEO, Taiwan Steel Group CO., LTD.	M.A. in Business Administration, New York University	LL.B. (Bachelor of Laws), National Chengchi University Chairman, Macnica Anstek Inc.	Master of Financial Management, National Chengchi University
Other Current Positions	Chairman, TOPLUS GLOBAL CO., LTD. Chairman, AMAZING HALL CO., LTD.	Deputy Chairman of the Board, Sesoda CO., LTD. Chairman, E-TEQ VENTURE CO., LTD	Chairman, ADO OPTRONICS CO., LTD Independent Director, cheer-time CO., LTD	Chairman, Solaris Ventures Capital Co., Ltd.

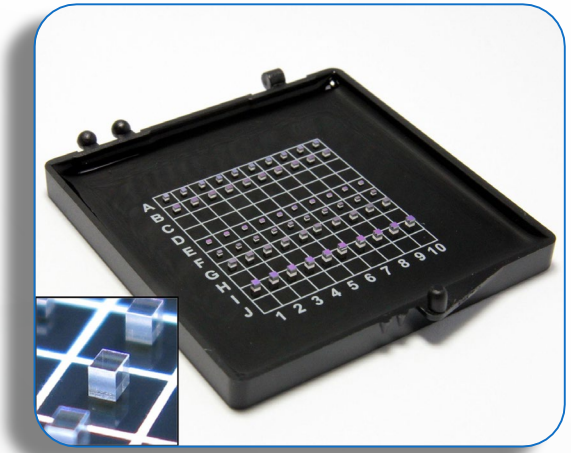
I. Company Introduction

Independent Director Education Experience

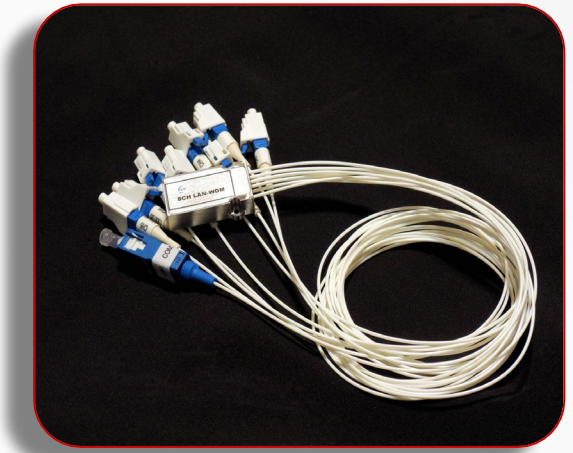
Professional Titles	Independent Director	Independent Director	Independent Director
Name	**Annie Chiu**	**I -Tun Chen**	**Joe Chen**
Education Professional Positions	PhD in Management from Nankai University, Tianjin, China	Master of Laws, Soochow University	EMBA,University of Southern California
Other Current Positions	CFO, Hongcheng Industrial Co., Ltd. Independent Director, EASTERN UNION INTERACTIVE CORP.	Attorney in charge , Heli United Law Firm Independent Director, ORIENTAL SYSTEM TECHNOLOGY INC.	Managing Partner,CW Crescent Tech

II. Product Introduction

Optical Communication Filters



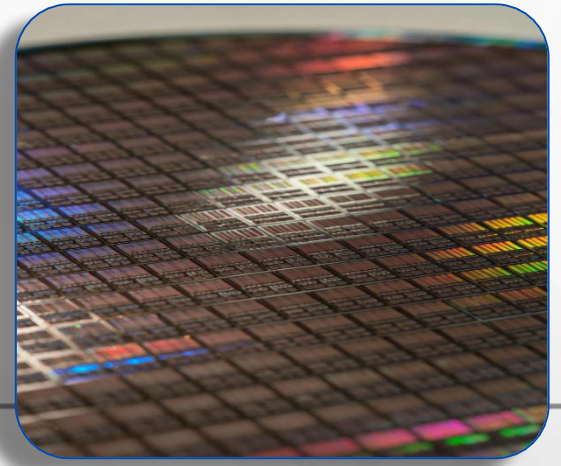
Optical Communication Devices



Core Technology

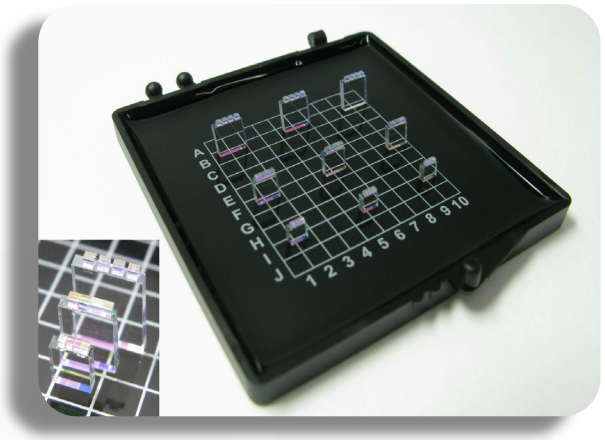
Networking Products

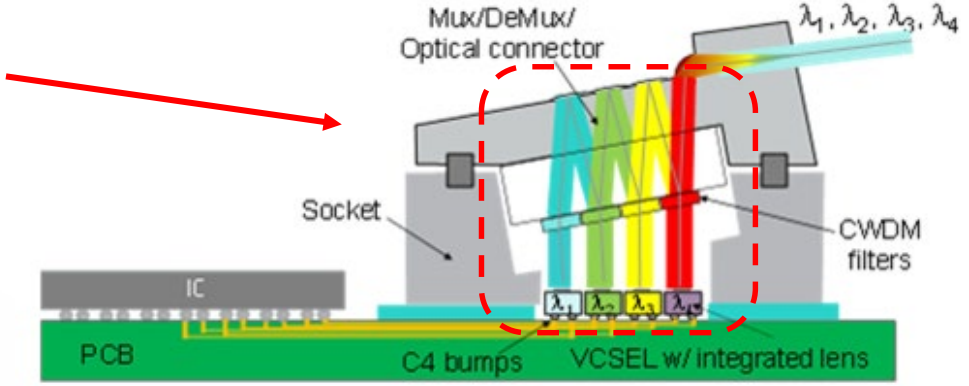
Optical Coating Services

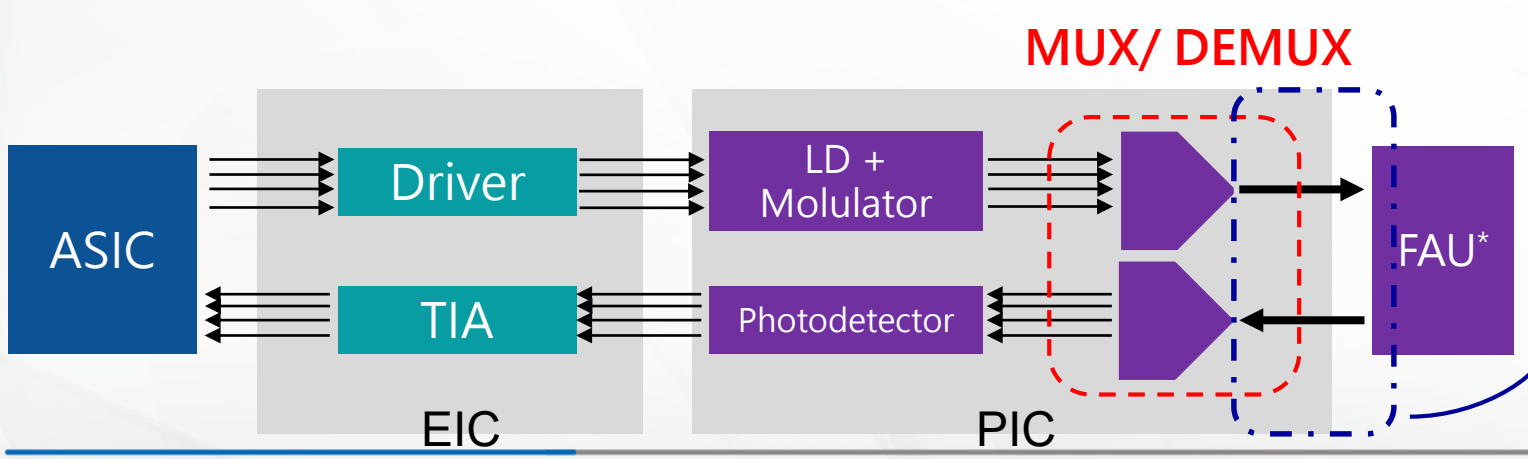


II. Product Introduction

Strategic Deployment in Silicon Photonics and Optical Module Key Components







We are expanding into optical module coupling technologies, partnering domestically to integrate the critical optical path from MUX/DEMUX to FAU.

Source: US Conec, "CWDM Transceiver for Mid-Board Optics"

*FAU: Fiber Array Unit

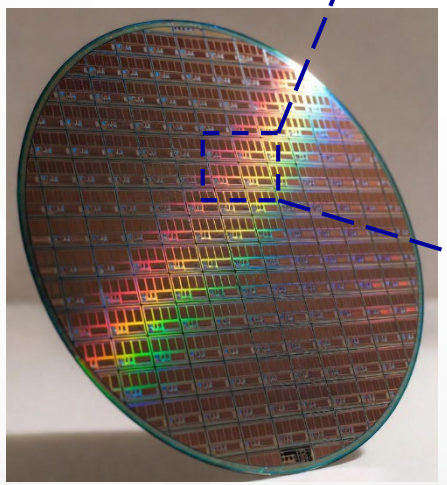
II. Product Introduction

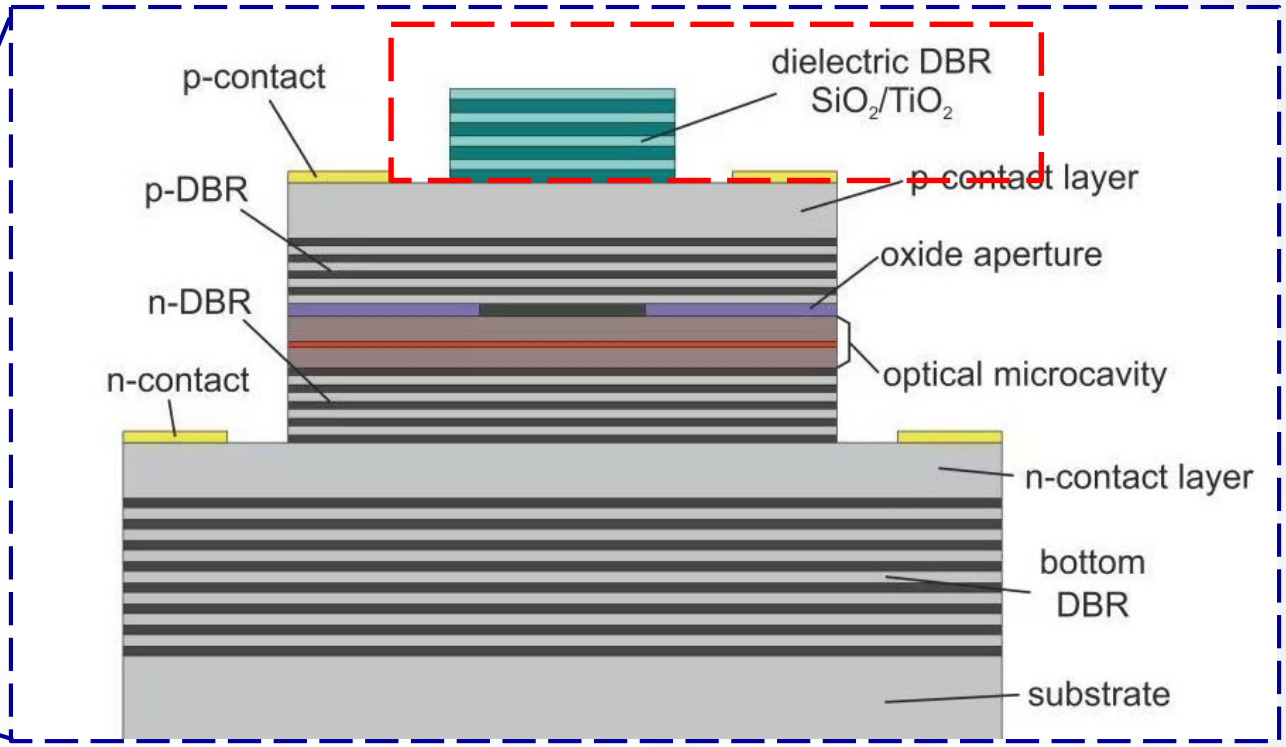
Semiconductor Coating to Enhance Optoelectronic

PerformanceBenefits of DBR* Coating:

- Elevated Reflectivity
- Increased Laser Output Power
- Improved Light Source Stability
- Reduced Energy Consumption

and Enhanced Reliability





DBR coating is a critical reflection technology for light-emitting devices, applicable across various material platforms including InP, GaAs, and GaN.

* *DBR: Distributed Bragg Reflector*

Source: IOPscience, "Mechanism of the polarization control in intracavity-contacted VCSEL with rhomboidal oxide current aperture"

III. Industry Overview

1. Global Optical Communication Market Growth

Market Expansion

Ethernet optical transceiver sales are set to double in 2025 and hit a new high in 2026. Strong AI demand supports an optimistic 2026–2030 outlook.

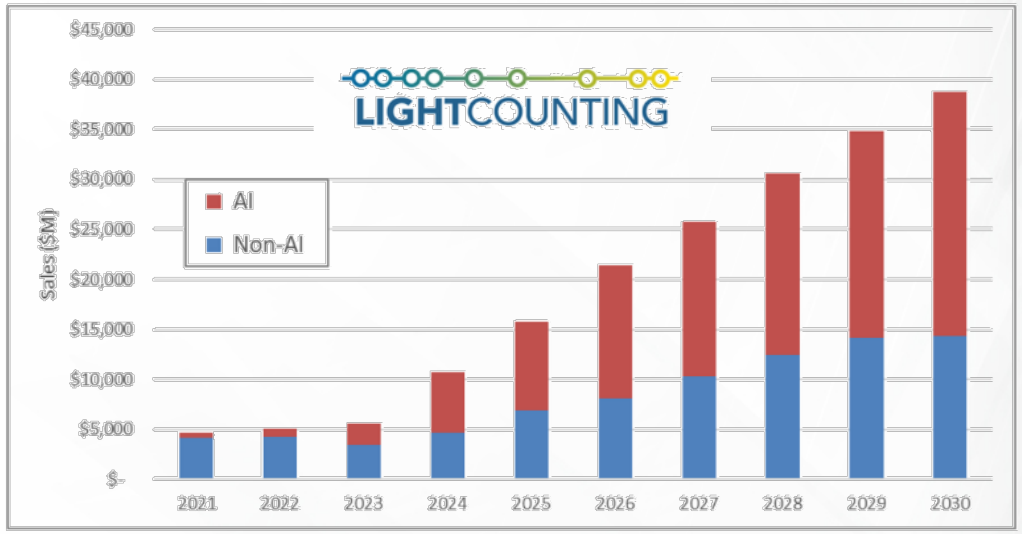
Technology Drivers

AI data center growth accelerates innovation in retimed transceivers, LPO, LRO, and CPO, pushing speeds from 100GbE to 3.2T.

Product Evolution

400G/800G modules are now mainstream. 1.6T products are entering early commercial deployment, with faster upgrade cycles.

Figure: Ethernet market by application (AI and non-AI)



Source: LightCounting

III. Industry Overview

2. Dual Growth Engines in Optics

Datacom Segment

Scale-up & Scale-out Growth

AI clusters are creating new scale-up and scale-out networking demand, driving steady optical connectivity expansion through 2030.

Rising Transceiver Demand

400G/800G shipments are surging. The market will grow from $14.7B in 2025 to $42.5B in 2032 (CAGR 16.4%).

Emerging Packaging Technologies: CPO / LPO

AI-driven demand for higher speed and lower power accelerates packaging shifts, with LPO removing the DSP to cut power and CPO enabling tightly integrated, ultra-high-bandwidth interconnects.

AI-Driven Infrastructure

DCI and CPO demand is rising. Monthly output of filters and high-speed modules is up 30%, boosting investment confidence.

III. Industry Overview

2. Dual Growth Engines in Optics

Telecom Segment

US BEAD* Program

The $42.5B BEAD initiative is narrowing the digital divide, with remaining 2025 allocations driving operator investment.

Canada Broadband Funding

The Universal Broadband Fund and CRTC programs support rural broadband and 50G PON/5G rollout by 2026.

5G & FWA† Expansion

FWA and private 5G adoption continues to grow, adding $1.7B to the market by 2025 (CAGR 14%).

AI & Digital Transformation

AI enhances network automation and customer experience, supporting B2B/B2C revenue growth and stronger M&A activity in 2025.

** BEAD: Broadband Equity, Access, and Deployment*
† FWA: Fixed Wireless Access

III. Industry Overview

3. Expansion into New Optical Applications

Satellite Communications

Starlink and related technologies improve inter-satellite data speed and security, enabling global high-speed broadband.

Biomedical Filters

Flow cytometry: Optical filters enable advanced cell-analysis techniques and are widely used in cancer research and immunodiagnostics.
Biomedical laser applications: Filters support laser-based therapies and surgical procedures, advancing precision medicine and new medical technologies.

High-Power Laser Optics

High-power laser adoption is accelerating. AR coatings and mirror technologies enhance cutting/welding efficiency for automotive and electronics manufacturing.

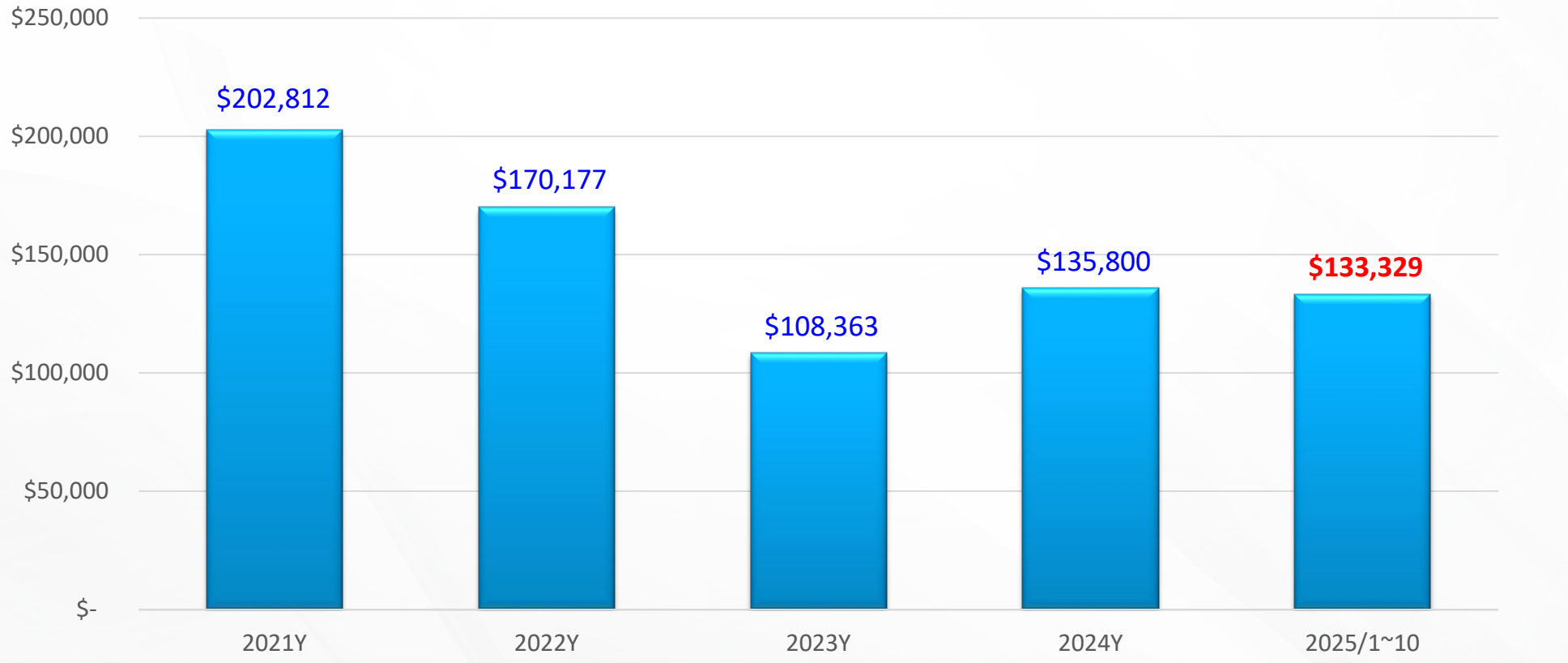
Semiconductor Coatings

Advanced coatings deliver high-reflection, anti-reflection, and filtering performance for semiconductor, sensing, and laser components.

IV. Operational Overview

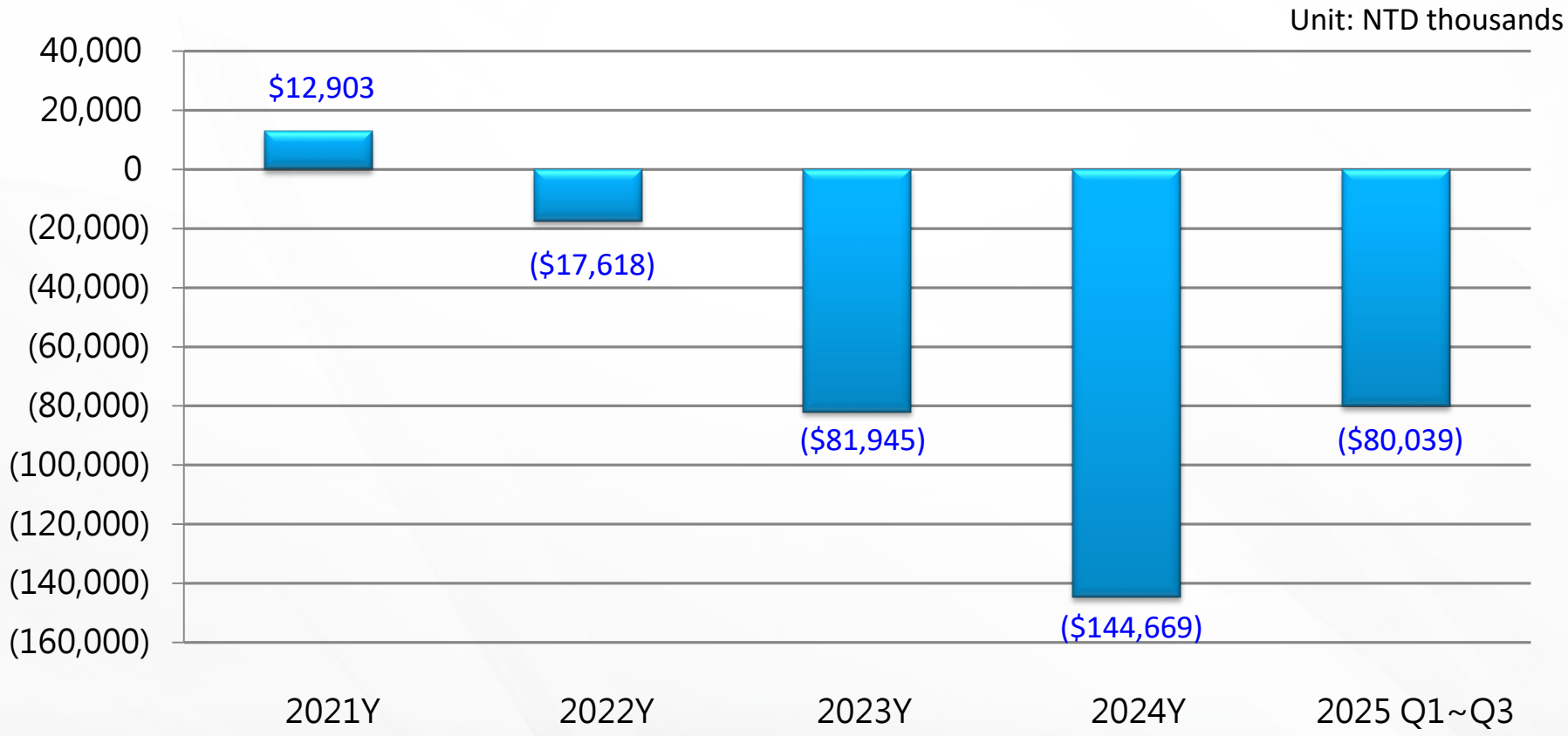
Consolidated net revenue for each year

Unit: NTD thousands



IV. Operational Overview

Consolidated net profit (loss) after tax for each year



IV. Operational Overview

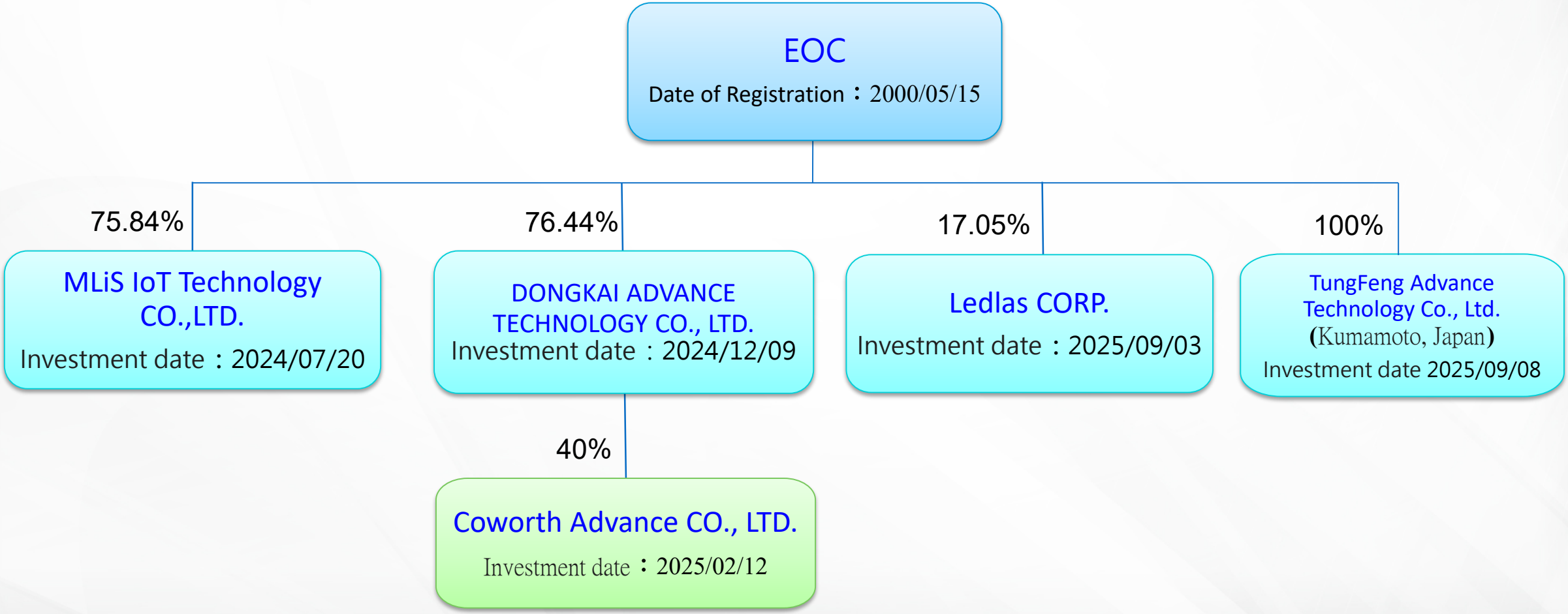
Consolidated Income Statement

Amount unit: NT$1,000 unless otherwise specified

	2025Q3	2025Q2	QoQ	2024Q3	YoY
Net Revenue	38,675	43,611	-11%	32,520	19%
Cost of Sales	(41,398)	(47,126)	-12%	(34,812)	19%
Gross Loss	(2,723)	(3,515)	-23%	(2,292)	19%
Gross profit margin	*-7.04%*	*-8.06%*		*-7.05%*	
operating expenses	(18,266)	(19,326)	-5%	(14,487)	26%
Gross Loss from Operations	(20,989)	(22,841)	-8%	(16,779)	25%
Non-operating revenue and expenses	1,508	(12,284)	-112%	(3,948)	-138%
Loss Before Income Tax	(19,481)	(35,125)	-45%	(20,727)	-6%
Income Tax Expense	(18)	(7)	157%	153	-112%
Net loss	(19,499)	(35,132)	-44%	(20,574)	-5%
Net loss attributable to parent	(15,433)	(34,129)	-55%	(19,953)	-23%
Basic EPS(NTD)	(0.44)	(0.98)	-55%	(0.75)	-41%
EBITDA(1)	(8,069)	(23,758)		(8,241)	

Note 1：EBITDA = Net loss + Interest +Tax + Depreciation + Amortization

V. Future Outlook



V. Future Outlook

(1) Strategic Expansion into AIoT & Network Communications – MLiS

Company Positioning:

- A portfolio company of EOC, focused on AIoT and industrial networking solutions.
- Growth roadmap:
  Networking (wired + wireless) → Edge AI → AI servers

Core Products & Technology Highlights

- 5G Industrial Router
- AI Embedded Computing Platform

Strategic Significance to EOC

• **Complementary market positioning:**

– Enhances EOC' s optical filter business, forming a complete chain:

Sensing → Transmission → Computing

– Builds a product portfolio spanning **Optics × Networking × AI**

V. Future Outlook

(2) Strategic Entry into Advanced Semiconductor Materials – COWORTH

Company Positioning :

- • An EOC-backed company focusing on advanced semiconductor packaging chemicals.

Technology Advantage :

- Strong growth in FOPLP, and 3D IC is driving demand for high-purity chemical materials..

Factory Construction Progress :

- **Changhua Coastal Industrial Park Plant**
  – Civil construction: ~70% completion by 2025
  – **2026 Q3–Q4:** Start Trial Production & sample qualification
  – **2027:** Mass production and international customer qualification
- Initially focusing on OEM/CM services for formulated chemicals; long-term development of proprietary products.

科沃斯先進股份有限公司
COWORTH ADVANCE CO., LTD.

V. Future Outlook

(3) Strategic Entry into High-Power Laser Technology – LEDlas Inc.

Company Positioning:

- The world’ s first company to develop ultrafast lasers using **LED pumping technology**.
- An EOC-invested startup spun off from NTHU, marking EOC’ s move from components into high-power laser systems.

Technical advantages :

- Replaces LD or xenon-lamp pumping with **high-power LEDs**.
- Higher spectral overlap and better energy stability, solving heat loss and LD lifetime issues.
- Supports multi-mode operation from **picosecond to continuous-wave (ps–CW)**.
- Proven stability: **<0.6% energy variation over 8 hours**

Strategic Significance to EOC

- Builds new growth drivers in industrial and scientific laser markets.
- Adds high-margin, next-generation technologies to support long-term expansion.

World’s First MW LED Pumped Laser!

Thanks!

Any questions?